

# Cisco Solution Partner Program

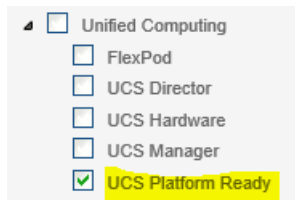
## *NEW* Solution Designations

During the past year, we have focused on delivering tools and resources to our Solution Partner Program members; empowering them to build, test, market and sell their solutions. Today, we are excited to share with you how we are continuing to grow and expand the program.

We have introduced two new solution categories: Platform Ready and Co-Resident. These new categories and designations will highlight your compatibility with Cisco products and make your solutions easily identifiable in the [Cisco Marketplace Technology Solutions Catalog](#).

Platform Ready solutions are ready to be deployed on Cisco's Unified Computing System (UCS Blades B Series; Rack Mounts C Series and UCS Mini).

**Please note:** The prior version of “UCS Platform Ready” will be officially retired by the end of September 2015. This was originally announced at the Solution Partner Program Forum at Cisco Live US 2014 and restated at the Solution Partner Program Forum at Cisco Live US 2015. This change is a result of redefined criteria based on input from our Cisco ecosystem.



[Learn more about the Platform Ready Requirements](#)

Co-Resident solutions are Cisco Compatible with Cisco Unified Communications Enterprise and are authorized by Cisco to co-reside on the Business Edition 6000 and 7000 servers.

[Learn more about the Co-Resident Requirements](#)

With solutions that are Platform Ready or Co-Resident, you and your solutions will stand out from the crowd.

So, what's in it for resellers? These new solutions will provide resellers with the opportunity to sell a broader portfolio of solutions that have met specific Cisco criteria and awarded a Cisco designation.

Customers using these solutions will have the confidence the solution will work in their Cisco environment. They will see the solutions have met specific interoperability requirements published by Cisco; telling them your solutions are ready to be deployed.

## What's Next?

### For Solution Partners

Log into your Solution Partner Program dashboard, and make sure that your solution is associated with the UCS platform (Platform Ready) and/or the Business Edition 6000 and 7000 servers (Co-Resident).

Resellers and Customers accessing the Cisco Marketplace Technology Solutions Catalog can search for Platform Ready or Co-Resident solutions. Solutions that have met the requirements will be listed with the corresponding solution designation.

Please review the following User Guide information to learn more about the solution designation criteria, applying for the solution designation and how the designation will be displayed in the Cisco Marketplace Technology Solutions Catalog.

# Solution Designations User Guide

## Platform Ready

To apply for the Platform Ready designation, your solution must be approved with an eligible product in the Unified Computing technology group.

Technology	Sub-Technology	Product	Version
Unified Computing	UCS Hardware	Blades (B-series)	UCSM 2.2.1
Unified Computing	UCS Hardware	Rack Mounts (C-series)	UCSM 2.2.1
Unified Computing	UCS Hardware	UCS Mini	UCSM 3.0

### 1. Add an eligible product to your solution and submit for approval

## SPP Solution Submission

★denotes required fields

### Solution General Information

Solution Name ★	Max characters 98 Starship Enterprise
Solution Version ★	Max characters 10 1.2
Solution Release Date	08/10/2015
Solution URL	
Supporting Collateral	<a href="#">Upload a file</a>

### Cisco Product Compatibility

To see a listing of Cisco's product(s), [select here](#). Please select 1 or more Cisco product(s) that your solution is based upon for review and approval by the Solution Partner Program.

Select Cisco Product(s) to associate with your solution.

Cisco Product Association ★	Unified Computing - UCS Hardware - Blades (B-series) - UCSM 2.2.1 x
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### 2. You can now see that this is pending approval on your dashboard

**Starship Enterprise** Version 1.2

 Solution Approval View/Edit  
*Pending Cisco Approval*

 Publish Solution

 Cisco Compatible Certification


 Cisco Compatible Press Release


0%


Complete


3. After the product association has been approved by Cisco, you will see the option to apply for Platform Ready. Click “Apply” to proceed.


**Starship Enterprise** Version 1.2

 Solution Approval View/Edit

 Publish Solution

 Cisco Compatible Certification [Submit for Testing](#)

 Cisco Compatible Press Release

 Apply for Platform Ready [Apply](#)

40%


Complete

4. Complete the application by selecting the solution and Cisco product that meets the criteria. Then you will be required to review the Platform Ready criteria in the link identified in the agreement. After you review and accept the agreement, you can submit the application for approval.

# Platform Ready Application

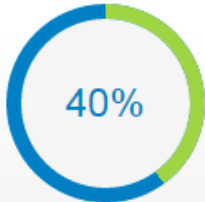
★denotes required fields

Solution Information	
Company Name	FORCE 17 - TEST1
Solution ★	Please specify solution for which this application is related. Starship Enterprise ▼
Cisco Product	Unified Computing - UCS Hardware - Blades (B-series) - UCSM 2.2.1 ✕

Platform Ready Agreement
<p>Platform Ready criteria: </p> <p><a href="http://www.cisco.com/web/techdoc/ucs/interoperability/matrix/matrix.html">http://www.cisco.com/web/techdoc/ucs/interoperability/matrix/matrix.html</a></p> <p>✓ By submitting this application, I approve that my solution meets all the criteria for Platform Ready, as identified in the link above.</p>
★ <input type="checkbox"/> I Agree

Submit

5. At this point, your Platform Ready application has been sent to Cisco for review.

Starship Enterprise		Version 1.2
✓ Solution Approval	<a href="#">View/Edit</a>	 <p>40%</p> <p>Complete</p>
✓ Publish Solution		
🔒 Cisco Compatible Certification	<a href="#">Submit for Testing</a>	
🔒 Cisco Compatible Press Release		
🔒 Apply for Platform Ready	<a href="#">View/Edit</a>	

6. You will receive an email notification when your application has been approved, and the changes will be reflected in your dashboard.

**Starship Enterprise** Version 1.2

- ✓ Solution Approval
- ✓ Publish Solution
- 🔒 Cisco Compatible Certification
- 🔒 Cisco Compatible Press Release
- ✓ Apply for Platform Ready

[View/Edit](#)

[Submit for Testing](#)

60%

Complete

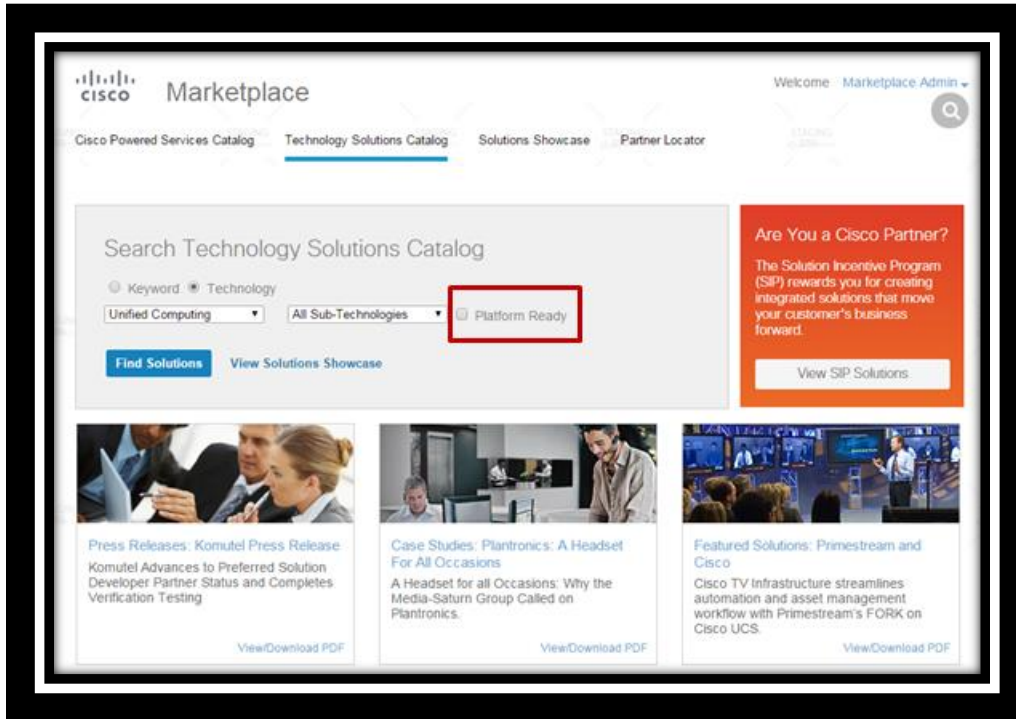
**At this point your solution has successfully been designated as Platform Ready!**

NOTE: If your solution has already been published to the Technology Solutions Catalog, this designation will automatically appear under the compatibility tab. If your solution has not been published, then the designation will not appear until you do so.

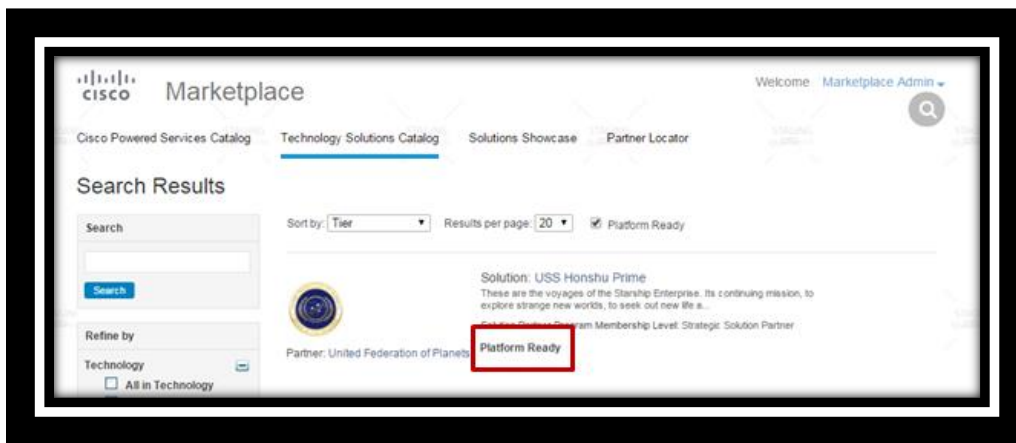
## Cisco Marketplace: Technology Solutions Catalog Display – Platform Ready

Your Platform Ready designation will automatically be applied to your Technology Solutions Catalog storefront if the solution is already published. The following screenshots provide a view of how the designation is applied once your solution is successfully certified.

Technology Solutions Catalog Home Page: The Platform Ready search box will appear if an end user selects the technology “Unified Computing”



The Platform Ready label will appear on the solution display search listing



The Platform Ready designation will display on the Compatibility tab within the solution storefront

The screenshot shows the Cisco Marketplace interface for the solution 'USS Honshu Prime'. The page includes a navigation bar with 'Cisco Powered Services Catalog', 'Technology Solutions Catalog' (selected), 'Solutions Showcase', and 'Partner Locator'. A 'REQUEST INFORMATION' button is visible. The main content area features the solution title, a description, and a 'Compatibility' tab highlighted with a red box. Below the Compatibility tab is a table with the following data:

Version	Verified Compatible Cisco Product	Date Tested
v2.0	None	N/A

A red arrow points to the 'Platform Ready' text below the table. The right sidebar lists various technologies such as 'Application Visibility and Control', 'Automation Solutions', 'Cloud Intelligent Network', etc.



# Co-Residency

To apply for the Co-Residency designation, your solution must:

1. Be approved with an eligible product in the Collaboration technology group
2. Complete Compatibility Testing with the eligible Cisco product

Technology	Sub-Technology	Product	Version
Collaboration	Mid-Market - Business Edition 6000	BE6000	9.0
Collaboration	Mid-Market - Business Edition 6000	BE6000	9.1
Collaboration	Mid-Market - Business Edition 6000	BE6000	10.x
Collaboration	Mid-Market - Business Edition 7000	BE7000	9.1
Collaboration	Mid-Market - Business Edition 7000	BE7000	10.x

1. Add an eligible product to your solution and submit for approval

## SPP Solution Submission

★denotes required fields

### Solution General Information

Solution Name ★ Max characters 96  
Starship Enterprise

Solution Version ★ Max characters 10  
1.2

Solution Release Date  
08/10/2015

Solution URL

Supporting Collateral [Upload a file](#)

### Cisco Product Compatibility

To see a listing of Cisco's product(s), [select here](#). Please select 1 or more Cisco product(s) that your solution is based upon for review and approval by the Solution Partner Program.

Select Cisco Product(s) to associate with your solution.

Cisco Product Association ★  
Collaboration - Mid Market - Business Edition 7000 - BE7000 - 10.x ✕

2. You can now see that this is pending approval on your dashboard

**Starship Enterprise** Version 1.2

[View/Edit](#)

- Solution Approval  
*Pending Cisco Approval*
- Publish Solution
- Cisco Compatible Certification
- Cisco Compatible Press Release

0%

Complete

- After the product association has been approved by Cisco, you will now see a new task appear called, "Apply for Co-Residency". To unlock the task, you must first complete Compatibility Testing. Click "Submit for Testing" to proceed.

**Starship Enterprise** Version 1.2

[View/Edit](#)

- Solution Approval
- Publish Solution
- Cisco Compatible Certification
- Cisco Compatible Press Release
- Apply for Co-Residency**  
*Pending Cisco Compatibility*

[Submit for Testing](#)

40%

Complete

- When submitting the test request, select the solution and eligible Cisco product for Co-Residency.

## SPP Test Request

★ denotes required fields

**Test Request Details**

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**Solution Information**

Solution ★

Cisco Technology Product ★

- After you have been completed testing, and have become certified Cisco Compatible with the eligible product, you will have the option to apply for Co-Residency. Click "Apply" to proceed.

**Starship Enterprise** Version 1.2

- ✓ Solution Approval
- ✓ Publish Solution
- ✓ Cisco Compatible Certification
- 🔒 Cisco Compatible Press Release
- 🔒 Apply for Co-Residency

View/Edit

Submit Press Release

Apply

60%

Complete

6. Complete the application by selecting the solution and Cisco product that meets the criteria. Then you will be required to review the [Co-Residency criteria](#) in the link identified in the agreement. After you review and accept the agreement, you can submit the application for approval.

# Co-Residency Application

★denotes required fields

### New Field Group

Company Name	FORCE 17 - TEST1
Solution ★	Please specify solution that this application relates to. <input type="text" value="Starship Enterprise"/>
Cisco Compatibility ★	Please select the Cisco Product(s) that this application relates to. <input type="text" value="Collaboration - Mid Market - Business Edition 7000 - BE7000 - 10.x"/>

### Co-Residency Agreement

Co-Residency criteria:  
[http://www.cisco.com/c/en/us/td/docs/voice\\_ip\\_comm/cucm/BE6000/Coresidency/10-x/BE6K\\_coRes.html](http://www.cisco.com/c/en/us/td/docs/voice_ip_comm/cucm/BE6000/Coresidency/10-x/BE6K_coRes.html)

✓ *By submitting this application, I approve that my solution meets all the criteria for Co-Residency, as identified in the link above.*

★  I Agree

**Submit**

7. At this point, your Co-Residency application has been sent to Cisco for review.

## Starship Enterprise

Version 1.2  
[View/Edit](#)

- ✓ Solution Approval
- ✓ Publish Solution
- ✓ Cisco Compatible Certification
- 🔒 Cisco Compatible Press Release [Submit Press Release](#)
- 🔒 Apply for Co-Residency [View/Edit](#)

60%

**Complete**

8. You will receive an email notification when your application has been approved, and the changes will be reflected in your dashboard.

**Starship Enterprise** Version 1.2

- ✓ Solution Approval
- ✓ Publish Solution
- ✓ Cisco Compatible Certification
- 🔒 Cisco Compatible Press Release
- ✓ Apply for Co-Residency

[View/Edit](#)

[Submit Press Release](#)

80%

Complete

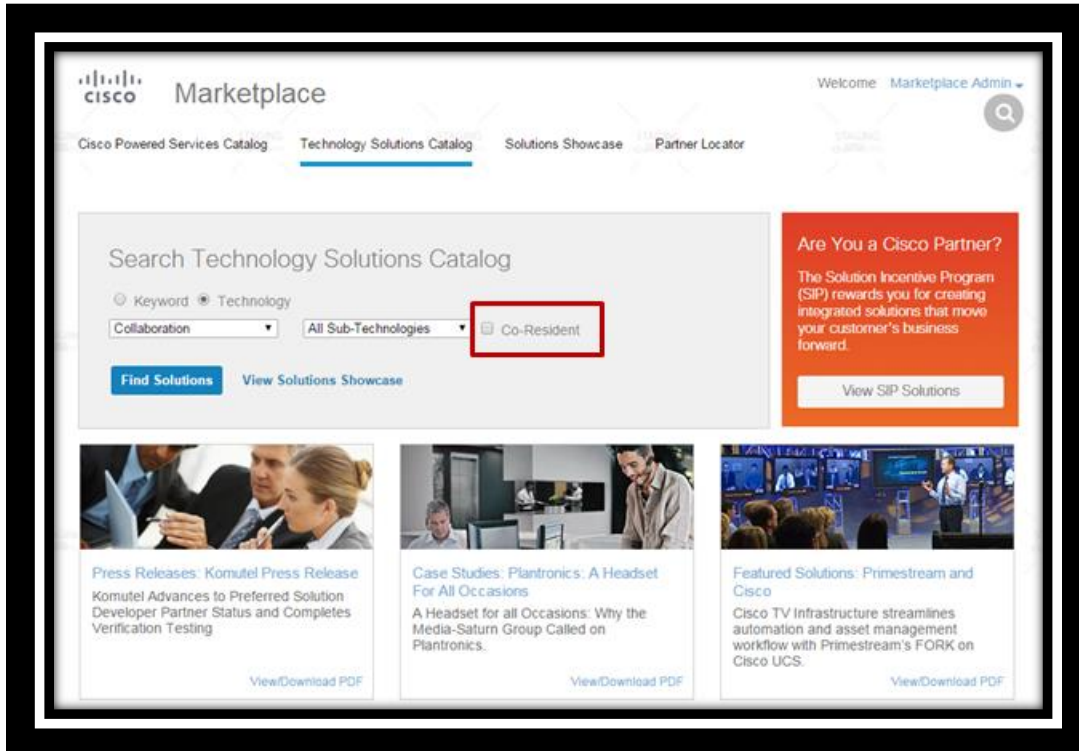
**At this point your solution has successfully been designated as Co-Resident!**

NOTE: If your solution has already been published to the Technology Solutions Catalog, this designation will automatically appear under the compatibility tab. If your solution has not been published, then the designation will not appear until you do so.

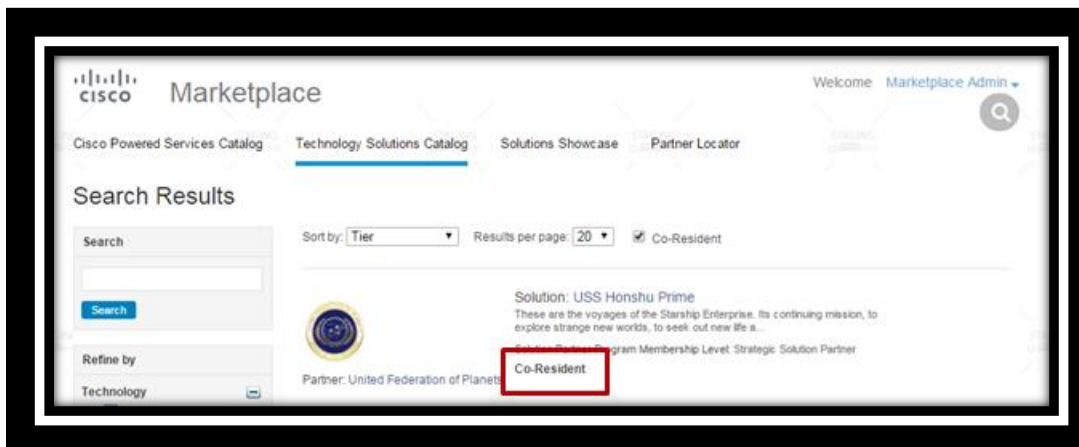
## Cisco Marketplace: Technology Solutions Catalog Display – Co-Resident

You Co-Resident designation will automatically be applied to your Technology Solutions Catalog storefront if the solution is already published. The following screenshots provide a view of how the designation is applied once your solution is successfully certified.

Technology Solutions Catalog Home Page: The Co-Resident search box will appear if an end user selects the technology “Collaboration”



The Co-Resident label will appear on the solution display search listing



The Co-Resident designation will display on the Compatibility tab within the solution storefront

The screenshot shows the Cisco Marketplace interface for the solution "USS Honshu Prime". The page includes a navigation bar with "Cisco Powered Services Catalog", "Technology Solutions Catalog", "Solutions Showcase", and "Partner Locator". A "REQUEST INFORMATION" button is visible. The main content area features a product image, a description, and a "Compatibility" tab highlighted with a red box. Below the Compatibility tab, a table lists compatibility details for version v2.0, showing a "Co-Resident" status indicated by a red arrow.

**USS Honshu Prime**

These are the voyages of the Starship Enterprise. Its continuing mission, to explore strange new worlds, to seek out new life and new civilizations, to boldly go where no one has gone before. We need to neutralize the homing signal. Each unit has total environmental control, gravity, temperature, atmosphere, light, in a protective field. Sensors show energy readings in your area. We had a forced chamber explosion in the resonator coil. Field strength has increased by 3,000 percent.

Resistance is futile. -++

Categories: UCS  
Hardware, Mid Market - Business Edition 7000, Unified Computing, and Collaboration  
Current version: v2.0  
Publisher: United Federation of Planets

Customer Ratings  
0 Customer Ratings  
Report a Concern

Technologies

- Application Visibility and Control
- Automation Solutions
- Cloud Intelligent Network
- Cloud and Systems Management
- Collaboration
- Connected Grid
- Connected Platform
- Contact Center Applications
- Data Center
- EnergyWise
- Integrated Services Routers
- IoE
- Medianet
- Network Security
- Network Software and Systems
- Physical Security
- SDN
- Smart Solutions
- Switching
- TelePresence

Version	Verified Compatible Cisco Product	Date Tested
v2.0	None	N/A

→ Co-Resident